

THE CAR A COMPUTER ON WHEELS

What Does it Mean for the Automotive Industry?

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SHIFT HAPPENS





Software & Al



Sharing/ subscribing



Autonomous



Connected



ELECTRIFICATION

- Happening now!
- Huge OEM investments
- New entrants lower barriers
- Greener than fossil and cheaper to charge
 secure green production of batteries and electricity
- Charging infrastructure impacts penetration
- 10-100x fewer moving parts "no maintenance"
- Consumer pull & Legislation push

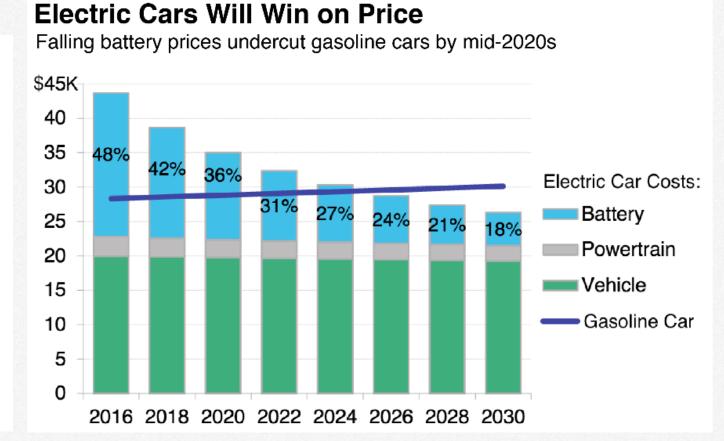


COST OF BATTERIES?

The shrinking battery costs lead Bloomberg to forecast that <u>electric cars will undercut gasoline cars on price by the mid</u>

Contradicting Trends:

- Rapid battery technology development
 - >driving cost down
- Rapid increase in demand & limited availability of raw materials
 - -> driving cost up



AUTONOMOUS DRIVE



AUTONOMOUS DRIVE

- Approaching from 2 starting points
 - Evolution of ADAS systems from L2->3/4/5
 - Robot taxi aiming directly for L4/5
- New entrants: Waymo, Uber, Lyft, Baidu, Didi, Nutonomy, ...
- New partnerships
- Deep Learning & AI massive computer power
- New sensors and sensor fusion rapid development
- Cloud solutions, V2V+V2cloud, positioning more computer power needed in car and/or in cloud
- Required redundancy and new levels of high availability





ALL CONNECTED





SHARING

- General trend from other industries
- Several parallel business models:
 - Subscribe to a car
 - Share your own car with others (like Air BnB)
 - Use on demand (Mobility aaS)
- Variable size per need
- Who owns the end user relationship?
 - OEM directly to end user digital
 - New players Turo, Waymo, ...
- Fleet management complex
- Autonomous drive and electrification as catalysts
- Uptime is king! Design for low failure rate

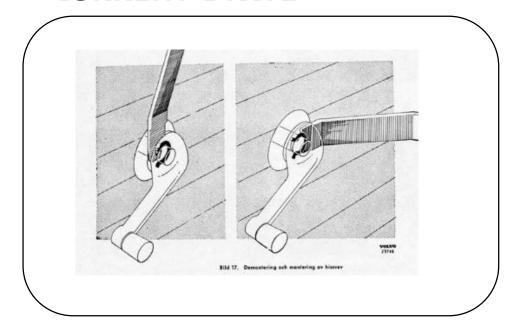


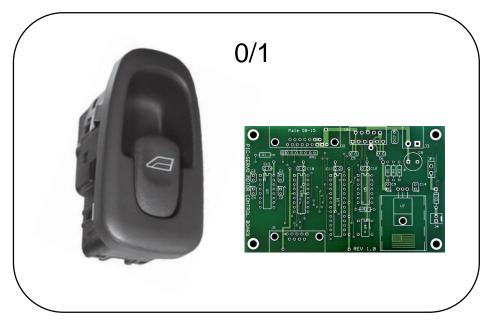
MORE SW - IN CAR AND IN CLOUD

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FROM MECHANICS - TO ELECTRONICS + SW CURRENT STATE

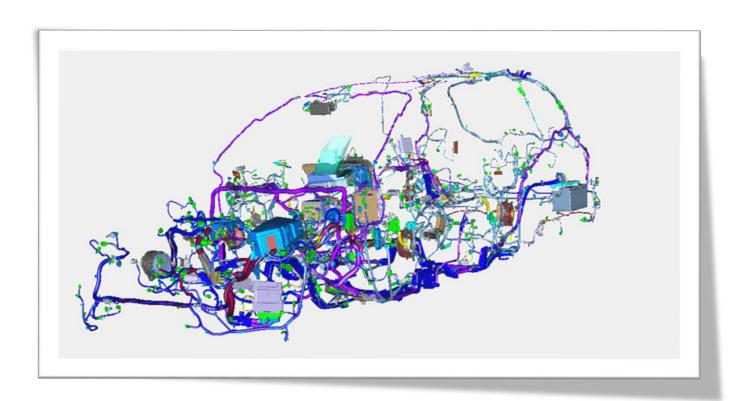




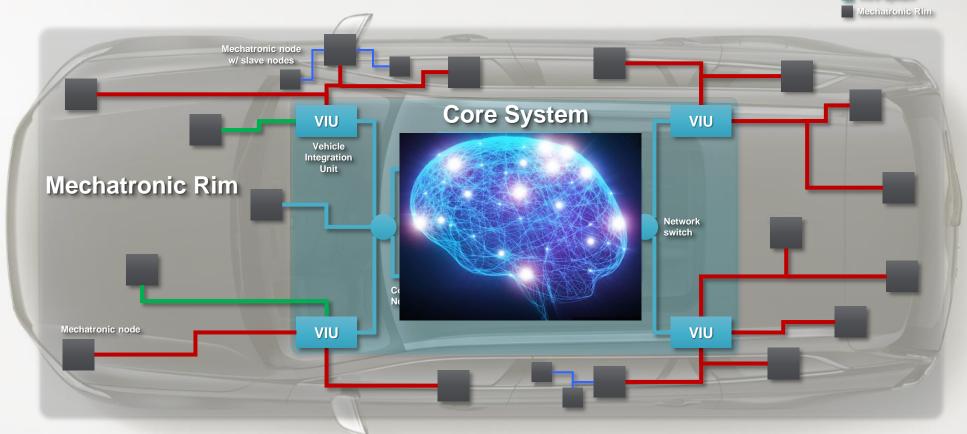
Electronics are sourced with their SW from Tier 1 Unintended side effect - all the SW is changes when HW supplier changes

FROM MECHANICS -> ELECTRONICS + SW CURRENT STATE - COMPLEX ARCHITECTURE

HW&SW dependencies – long change loops



COMPUTER ON WHEELS -CENTRAL BRAIN



Core System

SW ARCHITECTURAL EVOLUTION

- Distributed Logic -> Central Brain Computer
- OEM control SW and/or SW will be open sourced
- Tier 1 future role?
- Prepared for growth vs optimized for cost
- High availability and redundancy
- Deep Learning and AI
- Decoupling SW from HW one track SW
 - Enabling agile SW development
- Continuous Integration as base



FLEXIBILITY / AGILITY - PLANNING FOR CHANGE

- X industry customer expectations
- Large technology steps
- Impossible to predict timing of change
- On board/off board
- Control of high value SW

Flexibility is key!



PARTNER FOR SPEED & GREATNESS

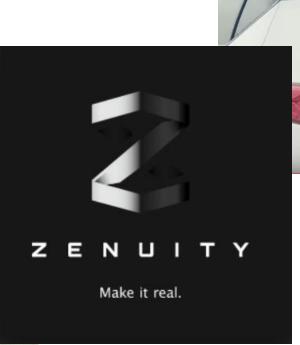


https://youtu.be/ogfYd705cRs?t=2160

https://www.youtube.com/watch?v=kKQ5T-OqU_8

https://www.youtube.com/watch?v=38aeJrs-mhg





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